



CITY OF SAN MATEO

City Hall
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Agenda Report

Agenda Number: 11

Section Name: {{section.name}}

File ID: {{item.tracking_number}}

TO: City Council
FROM: Drew Corbett, City Manager
PREPARED BY: Public Works
MEETING DATE: June 3, 2019

SUBJECT:
Wastewater Treatment Plant Supply of Ferric Chloride - Contract

RECOMMENDATION:

Award a contract to Thatcher Company of California for the supply of ferric chloride in the amount of \$224,726, including sales tax; and authorize the Public Works Director to execute the contract in substantially the form presented.

BACKGROUND:

The Wastewater Treatment Plant uses ferric chloride in the treatment of solids to minimize the crystallization of minerals within the piping system. This contract includes the supply and delivery of an estimated 265 dry tons of ferric chloride.

In accordance with Municipal Code Section 3.60.030, the City participated in a competitive public bid process performed by the Bay Area Chemical Consortium to obtain bids for this service in February 2019. Two bids were received on April 2, 2019 with the following results:

Contractor	Bid Amount (\$/dry ton)	Contract Amount (265 tons)*
Thatcher Company of California, Inc.	\$778.00	\$206,170
Kemira Water Solutions, Inc.	\$854.00	\$226,310
Univar USA Inc.	No Bid	No Bid

*Does not include 9% sales tax

The unit price bid for Thatcher Company of California, Inc. was \$778 per dry ton of ferric chloride compared to \$854 per dry ton from the second bidder, resulting in an annual savings of approximately \$20,140. Based on the low bid of \$778 per dry ton, staff recommends award of the contract to Thatcher Company of California, Inc. for the supply of ferric chloride. The Wastewater Treatment Plant expects to use approximately 265 dry tons of ferric chloride over the 12-month term of the contract. Including 9% sales tax, the contract amounts to \$224,726. The price per ton is to remain firm for the entire period.

BUDGET IMPACT:

Funding for the cost of the contract is included in the 2019-20 operating budget in the Sewer Fund.

ENVIRONMENTAL DETERMINATION:

This contract is not a project as defined by CEQA in that the purchase of chemicals used at the WWTP is a continuing maintenance activity. (CEQA Guidelines Section 15378(b)(2)).

NOTICE PROVIDED

All meeting noticing requirements were met.

ATTACHMENTS

Att 1 - Contract

Att 2 - Bid Summary

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